

Welcome to the first issue of our quarterly newsletter, where we plan to showcase all the happenings with the X-Air in both Australia and Overseas.



The X-Air Over Sydney

In our first issue we will answer the most common questions asked by pilots.

Trailing

We get asked about trailing the X-Air probably more than any other question, the X-Air can be pulled down in about 15 minutes, Firstly, the velcro attached wing nappy is removed, the wing skin tensioning belts are released, the aileron cable is detached and with the assistance of a helper the wing struts are removed and finally, the wings are detached from the main fuse tube. Convenience is the main feature of the X-Air as all the wing removal can be done without tools. The wing can be reattached in about 25 minutes.

Suspension

The suspension design is similar to shock absorbers on a motorcycle and can handle all

the bumps and potholes on grass and bush strips with ease. The X-Air can be landed quite heavily without any problems because the rear shocks take up the impact in a manner that leaves you and your passenger in disbelief as you can barely feel any shock in the cabin. The front wheel has dual shock suspension with trailing link design steering, the trailing link design straightens up immediately on touch down, so even landing in cross winds is relatively easy in the X-Air.



Dealers

We are currently setting up our interstate dealer network to offer a better and more personalized service to our customers. To date we have representatives in New South Wales, Queensland and Western Australia. Our dealers have demonstration X-Airs available so give them a call to arrange for a test fly and a tire kick. In Queensland contact Des Trindall on 07 5479 4455 BH or 07 5476 5634 AH and in WA contact Allan Grigo on 08 9493 1881.

Engine Options

The X-Air was designed around the very successful Rotax 503 and 582 engines

and both bolt straight on to the X-Air. We are also investigating the fitting of either the 1600 or 2200 Jabiru engines. The HKS engine may be an alternative four-stroke option although the price is relatively high with the current exchange rate.

Finance

Our Queensland dealer is also an accountant and business adviser, so for all your financing inquiries please give Des Trindall of Active Financial Answers a call on 07 5479 4455 BH. Des tells me you can own an X-Air for less than \$100 per week with no deposit.

Open Days

Our dealers are organising open days all around Australia. This is a great opportunity to check out the X-Air, go for a fly and have a free sausage sandwich (I hope all not at the same time). Please feel free to bring along your family and friends and maybe we can even get the better halves up for a fly!



X-Air Over Ayres Rock

X-Air Australia

Shop 4, The Gateway Centre, Cnr Church and Mortimer Streets, Mudgee NSW Australia 2850.

Phone 02 6372 4199 BH

02 6372 4626 AH

Fax 02 6372 7218

International +61 2 6372 4199

Certification

All the X-Air's flying in Australia are currently French registered on CASA permits to fly for the next 2 years, we are waiting on the AUF to finalize the Experimental paperwork to change the registration over. We have it on the advice of the AUF's technical officer that the X-Air is likely to be one of the first aircraft certified.



Float Plane

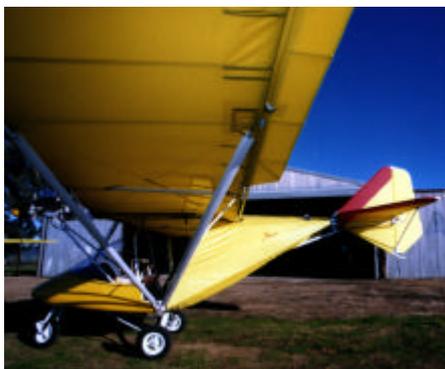
We had our first inquiry for an X-Air fitted with floats the other day, and are happy to advise there are two options available. The X-Air can be purchased as a certified float-plane directly from France or the Full Lotus aftermarket floats can be fitted to a standard aircraft. Either way the floatplane requires a bigger engine and the factory recommends at least 70 HP.



X-Air Internet Site

We have a terrific web site set up with heaps of information on the X-Air; the site is proving to be extremely popular with about 500 hits a week. We are getting inquiries from all over the world and it's interesting to be in contact with other X-Air owners. An X-Air owner in France has supplied the web site with a photograph of his X-Air in the Alps fitted out with snow skis!. (Check it out in our photo gallery). The Internet site is worth bookmarking and checking out every month or so as we are always updating the information, - for the Internet illiterate find a friend and check it out.....

www.mcp.com.au/xair



Well that's it for the first newsletter, we are really excited about the way Australian pilots have received the X-Air, to say the response has been unbelievable is an understatement.

The dealer network will continue to grow as we sell more aircraft, we hope to have X-Air's in every state before the end of summer.

For pilots unable to catch up with an X-air locally please make the effort to visit the AUF National fly-in at Narromine next Easter, we will have X-Air's there in force, offering trial flights, video's and heaps of information on what we believe to be the most exciting aircraft released into the Australian market in years. Remember you can fly away in an X-Air for under \$20,000, so what are you waiting for.

X-Air Australia

Shop 4, The Gateway Centre, Cnr Church and Mortimer Streets, Mudgee NSW Australia 2850.

Phone 02 6372 4199 BH

02 6372 4626 AH

Fax 02 6372 7218

International +61 2 6372 4199